



Belgrade – 18 May 2010

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Motorola for Mission Critical Solutions



Enterprise Mobility Solutions



TETRA

Project 25 Astro

DMR - Mototrbo

Professional 2-way radio

Wireless Broadband Solutions

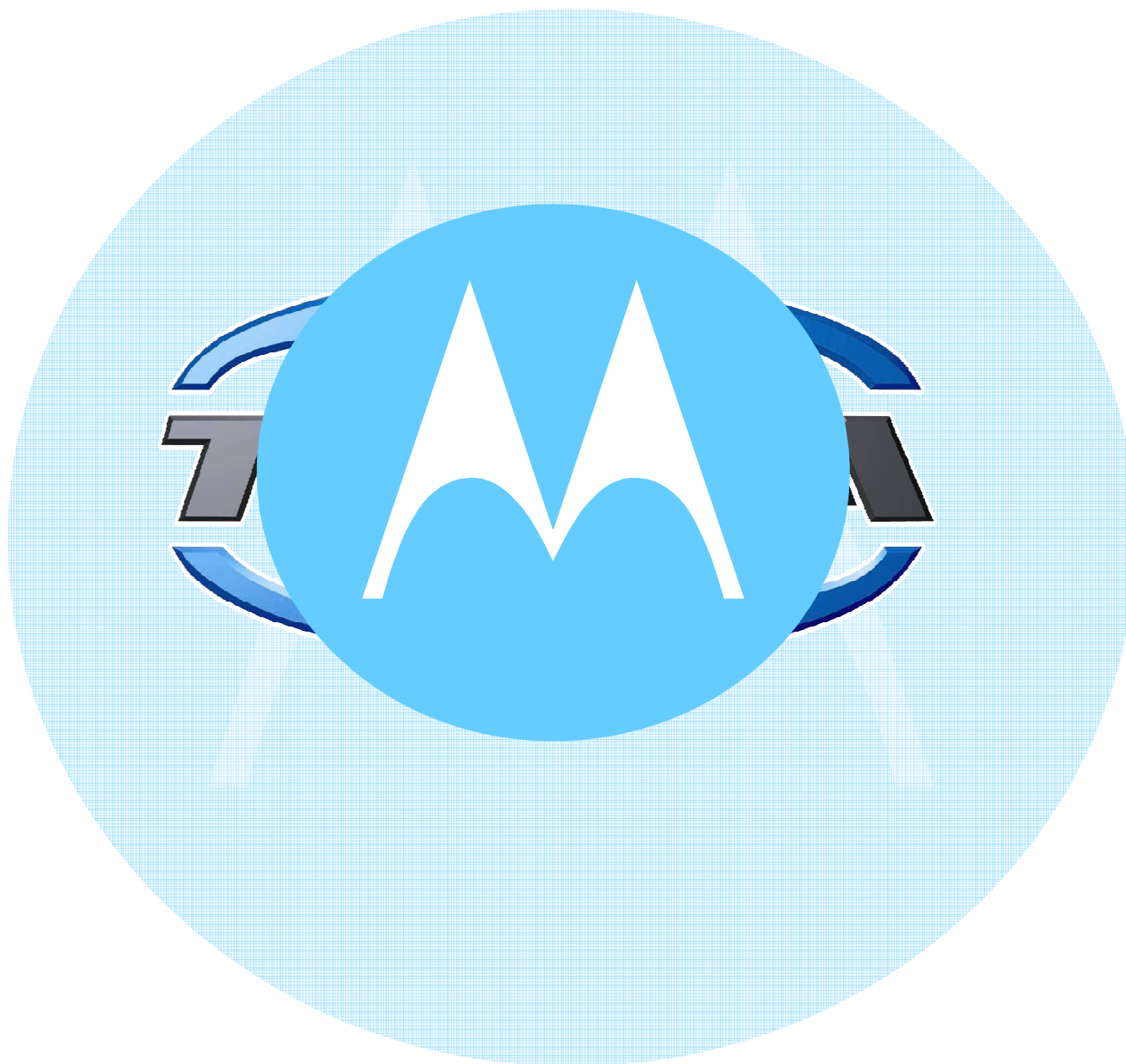
Data solutions

EMB - Symbol



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TETRA Phase 1



Trunked radio solution

Supports DMO for out of network operation

Full duplex – (TDMA)

Spectrally efficient – 25 KHz

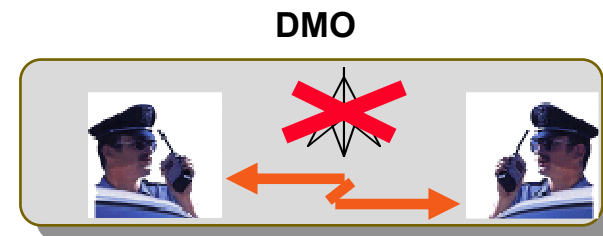
Modulation - $\pi/4$ QPSK

Multiple frequency bands, 330–350, 380-400, 410-430, 450-470, 800 MHz

Requires contiguous spectrum

Multiple levels of encryption Air I/F, E2E

Integrated Voice & Data



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TETRA Phase 2 – TEDS

TETRA Enhanced Data Service

Backward compatible with TETRA Release 1

Network integration capability

Flexible data rates and spectrum use

25, 50, 100 and 150 kHz channels bandwidths

Can trade off data rate, spectrum and range

Integrated TETRA 1 and TEDS system

Technology selected for TEDS use

Multi-carrier QAM (Quadrature Amplitude Modulation) in all bands

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Objectives of TETRA Release 2.0



Tetra 2 standardisation driven by users

New services standardised

Enhanced cell radius, also referred to as Trunked Mode Operation (TMO) - Range Extension:

Extends TETRA range beyond 58 km, reaching a maximum of 83 km

Part of an efficient air-to-ground communication solution

TEDS (TETRA Enhanced data service)

High speed packet data for TETRA

TEDS and TETRA 2 are extensions of the TETRA standard

TEDS network and subscribers are backwards compatible to TETRA1

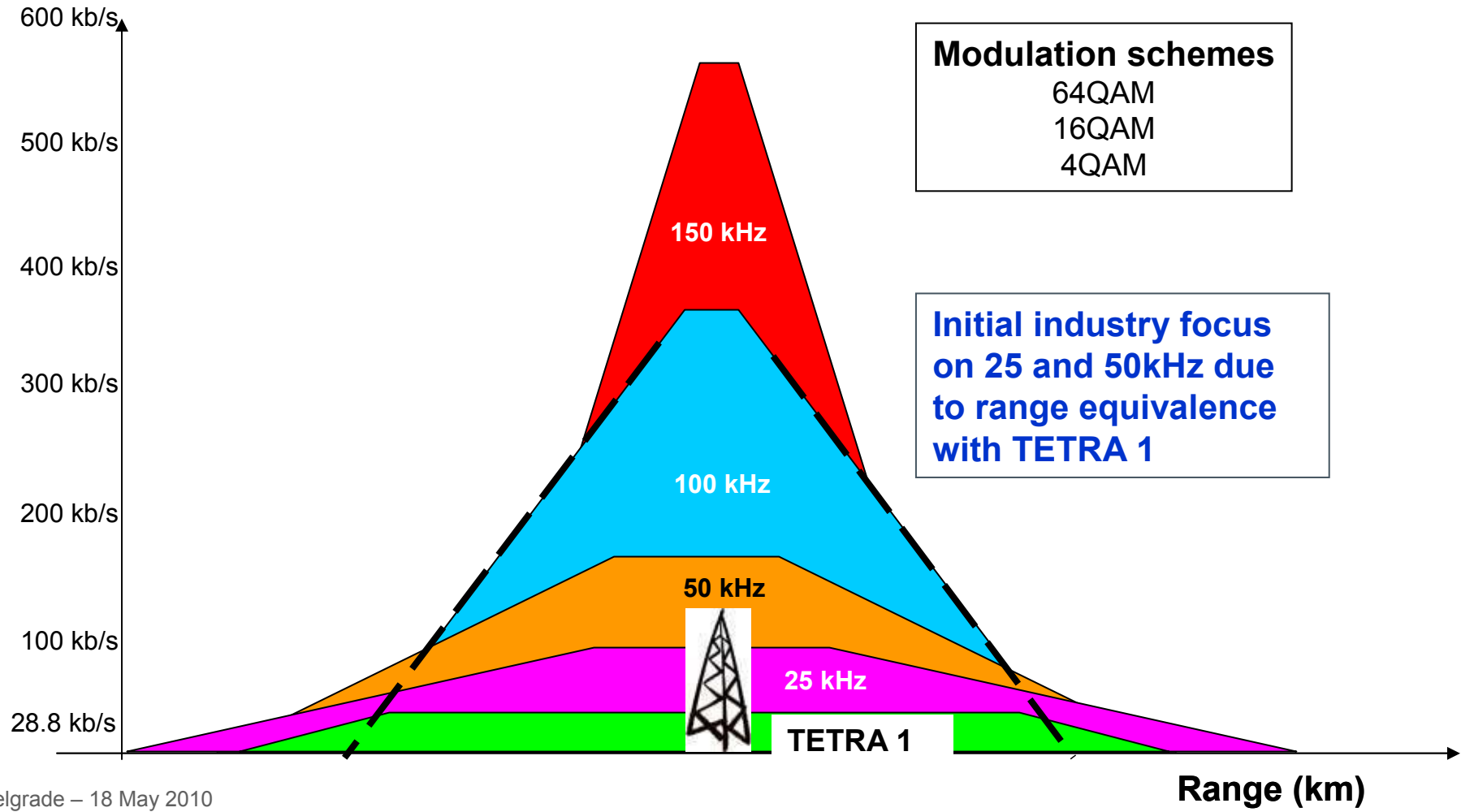
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TEDS comparison with TETRA 1



**Framing
Rate**



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Nødnett - Norwegian national multi agency public safety digital communication system



*core TETRA network infrastructure
software
implementation services
maintenance
implementation started 2007
nationwide in 2012*

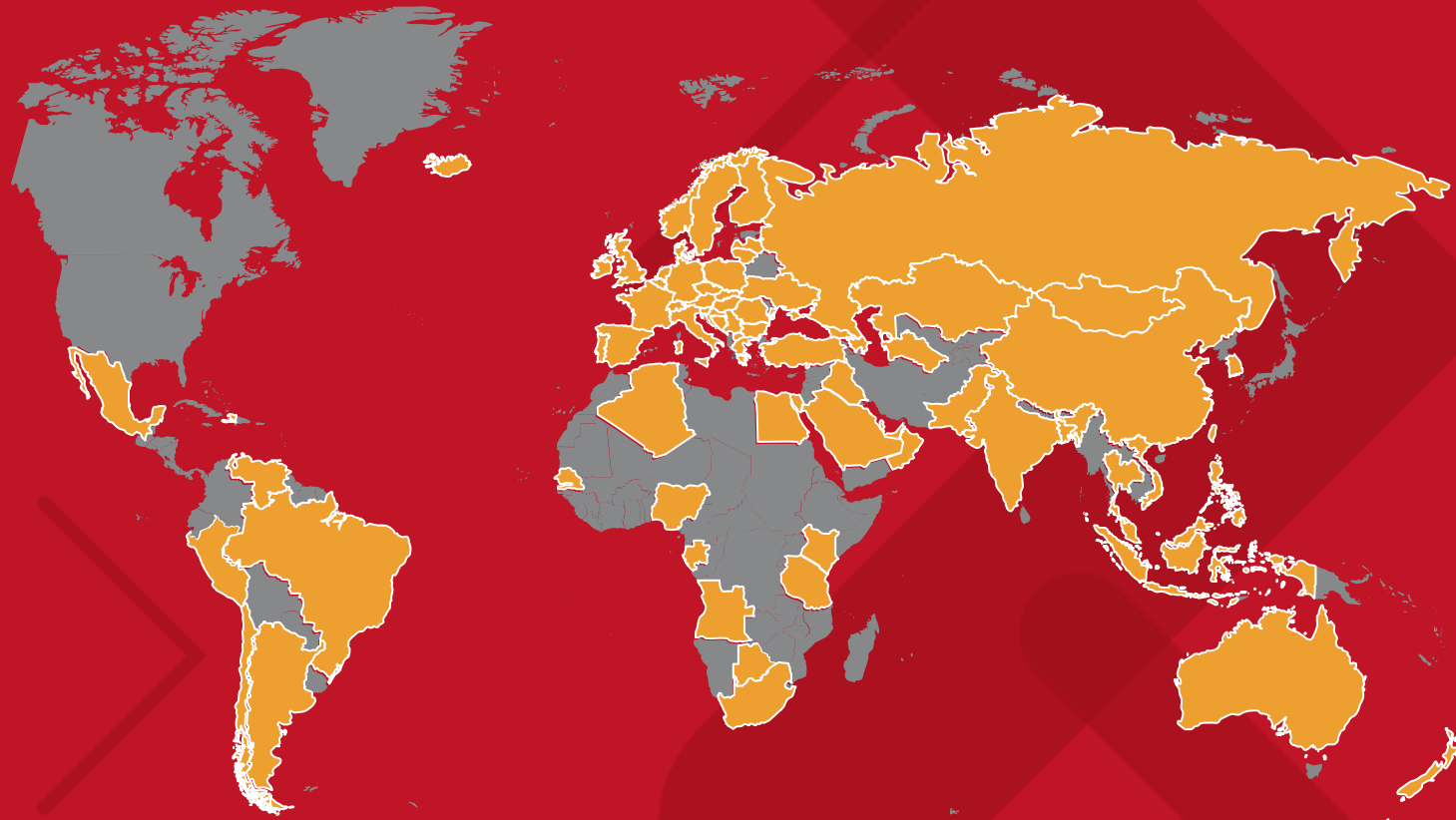
- The technology and services also support the future development of the nationwide system, including the provision of higher data speeds to support the deployment of advanced mobile data solutions



Commitment to Tetra

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- Over 450 customers
- In over 85 countries
- Over 1,000,000 terminals sold

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Your Long Term Partner

'06 Airwave: 14 years

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Commitment: Great Britain

Airwave World's largest TETRA system today



Each regional Force is managed from its own independent Control Room

Technical support is available 24 hours a day, 7 days a week until 2021

Seven IP switches delivering nation-wide coverage

Coverage includes major / minor roads and enhanced terminals coverage for urban areas

Roll-out from 2001 to 2005

53 police forces live plus multiple other users and agencies

3,672 sites live

Over 200,000 users registered

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Portfolio

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Portfolio: A Complete Solution



IP Network



Complete scalable switching solution
All IP architecture
Future proof

Radio Access



New base station design
Best in class feature set
Best sensitivity, best coverage

Devices



Portables
Mobile & gateway repeaters
Integrated solutions

Applications



Services, application delivery framework
End-User applications
>150 authorized partners

Services

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Portfolio: Motorola's Devices



Portable



Mobile



Accessories



Data



Tools

Celebrating 1,000,000 terminals shipped



ONE MILLION AND COUNTING...



One Million Trials

All of our products undergo extensive testing to make sure they are up to the job.

YOUR JOB.



One Million Miles

We Design for Mission Critical and you can't get much more critical than the communications on a Lunar Landing Mission.



One Million People

Take a quick look at some of the people that use Motorola TETRA Terminals worldwide

Motorola's Portable Devices



MTP850 S Product Tour

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Portfolio: All IP Network



All IP Network Architecture:

Solutions from small local to full nationwide

Scalable for both voice and data

In-built resilience

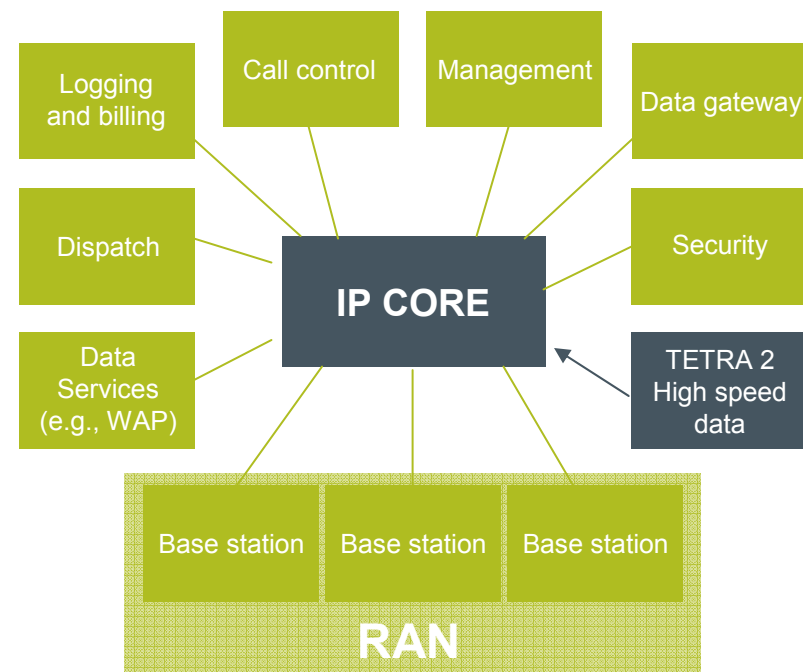
Advanced security

Future proof

Fast nationwide call set-up

Complete Core Network Solution:

IP Network Design



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Base Station MTS-2 and MTS-4



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Base Station MTS-2 and MTS-4



- Base Radio Low or High Power
- TETRA Site Controller (redundant option MTS4)
- Environmental Alarm System (EAS)
- Antenna Combiner
- Power Supply with Charger 230VAC / 48VDC (charging of external batteries)

Technical Data:

- Footprint (0,57m x 0,55m)
- Power Consumption max. 1200W at 25W RF-Power and 4 RF-Carrier
- Power Consumption max. 300W at 10W RF-Power and 2 RF-Carrier
- Best in class receiver sensitivity (113.5dBm faded at 4% BER)

MTS-2



up to 7 Traffic Channels

MTS-4



up to 31 Traffic Channels
with Expansion Rack

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Base Radio & TSC



- **High integration and extremely compact**
 - Exciter, Receiver, Power Amp and BRC
- **Highly power efficient**
- **High power 75 W & low power 35 W**
- **Three receivers with high sensitivity**



Tetra Site Controller

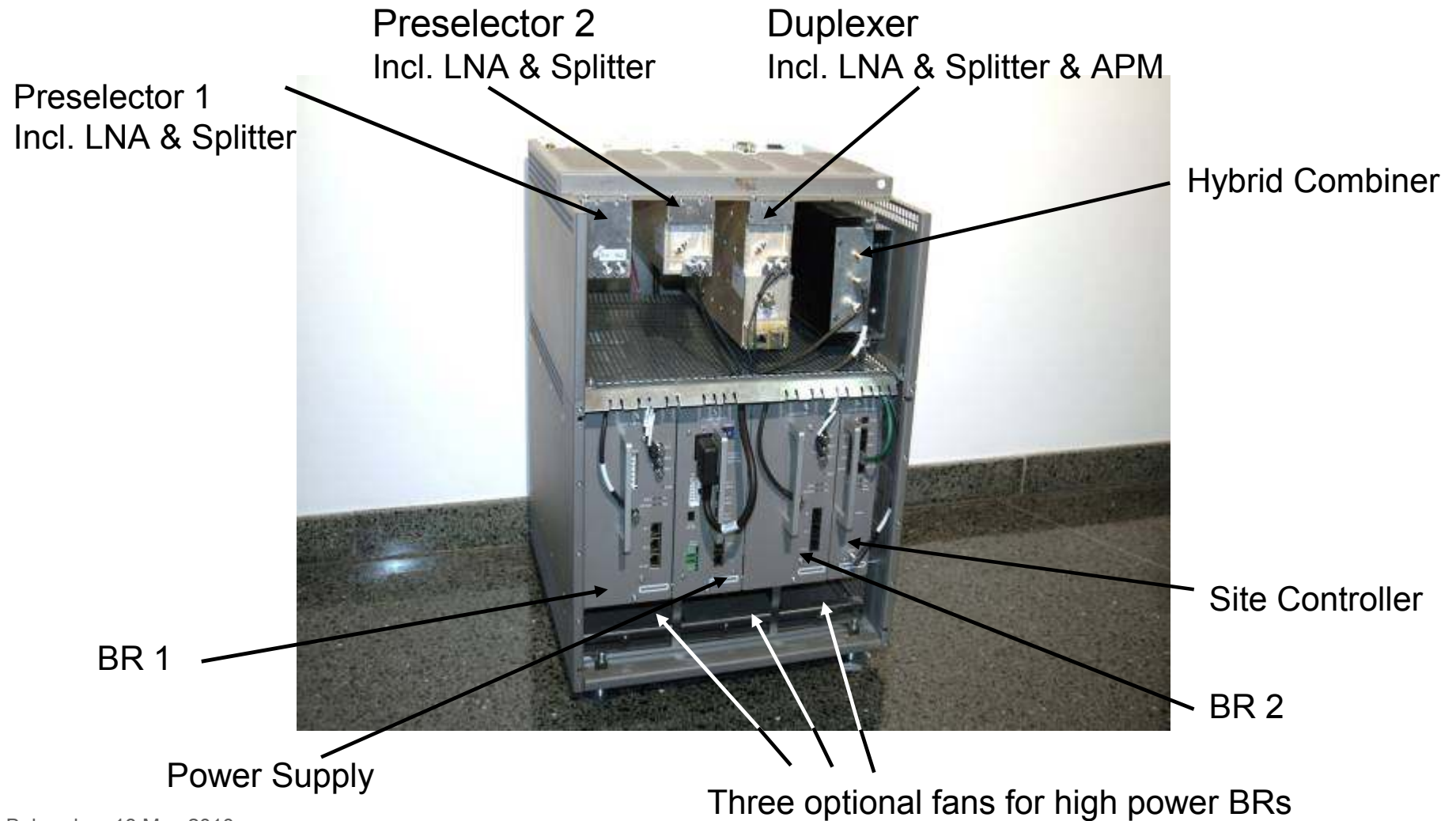


Base Radio

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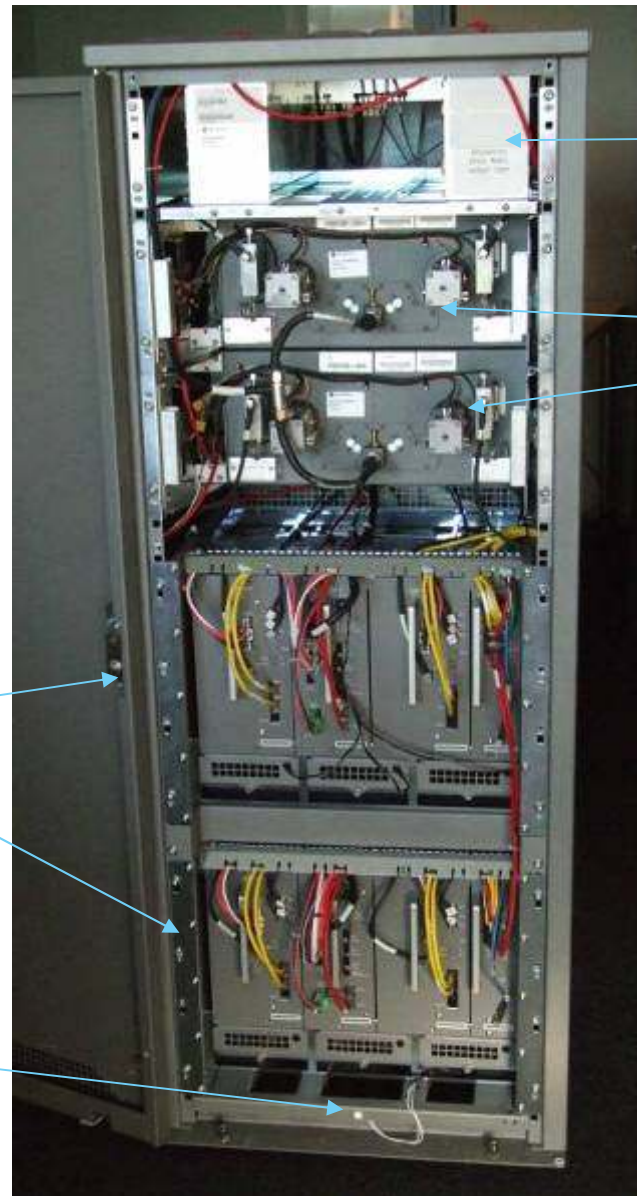
MTS 2



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MTS-4



Duplex Filter

Cavity Combiner

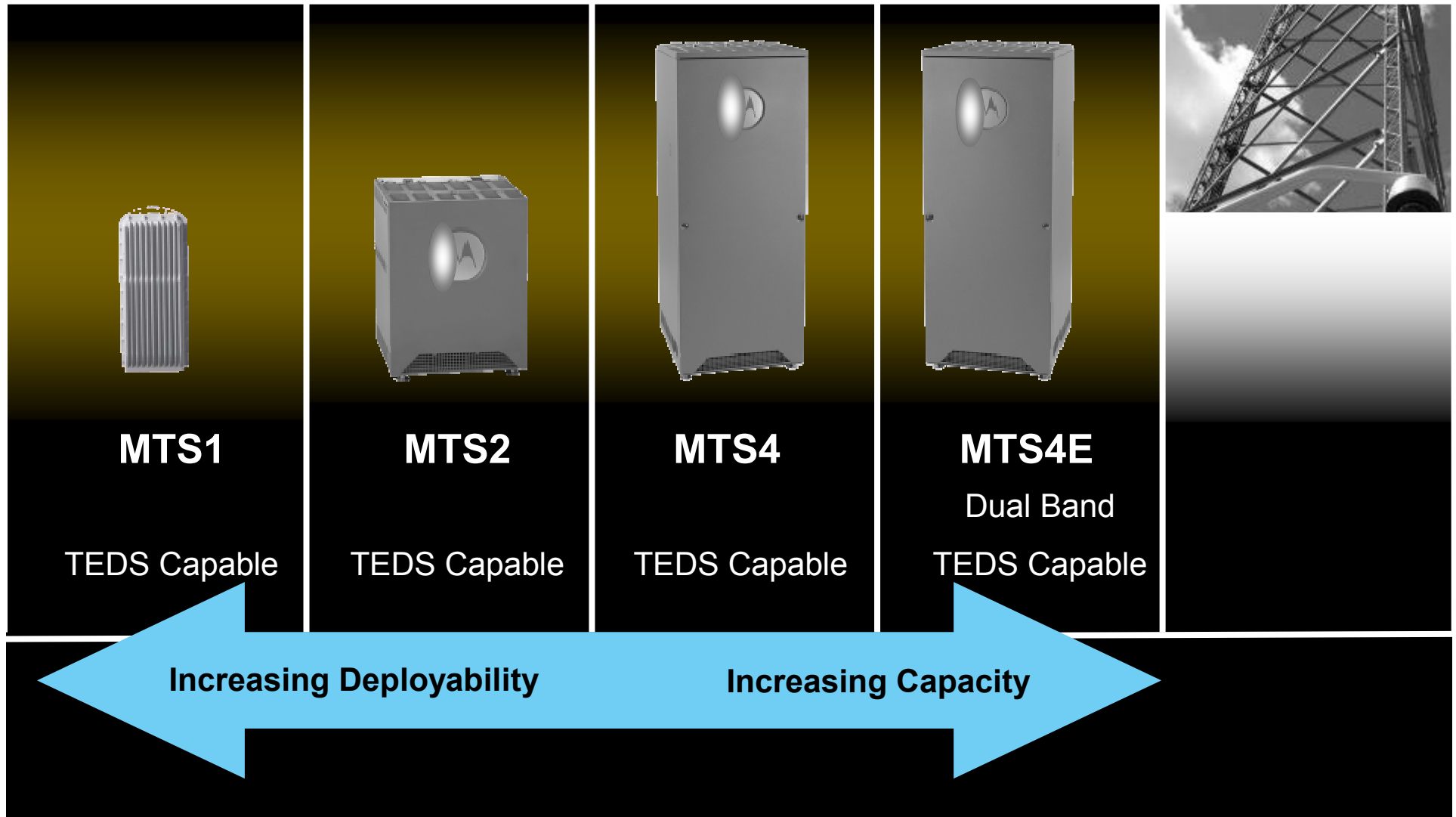
MTS2 Chassis with 4 Base Radios
and PSU

Door Contact

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Expanding Portfolio of Base Site Solutions



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Dimetra IP Compact



Dimetra IP Compact R3.0 Offered Feature Overview



System Capacities

- **Supports up to 25 sites**
 - MTS4 and MTS2 Base Stations
- **20 Consoles**
 - Vortex MCC7500
 - Local or remote operation
- **Up to 5 Network Manager Terminals**
 - Historical reports
 - Alarms & Monitoring
 - Zone Watch
 - Local or remote operation
- **System Redundancy**
 - Redundant LAN Switch, Zone Controller and GW Router
 - Geographical Redundancy
 - MTS4 Redundancy capabilities

Supported Services

- **Voice Services**
 - Individual (Simplex and Duplex)
 - Group Call / Multi Group Call
 - Telephone Calls (Duplex)
- **Dispatch voice call services**
 - Emergency Calls
 - Dispatch patching
 - DGNA
 - Site Wide Call
- **Data Services**
 - Status Messages
 - Short data Services (SDS)
 - Packet data Services (PD) (Single and Multislot)
- **Security Services**
 - Authentication (AuC) and Provisioning Centre (PrC)

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Motorola Dimetra IP Compact



**Base Station
MTS4 (4BR)**

**Switch
Dimetra IP Compact
(redundant)**

**Base Station
MTS2 (2BR)**

**Switch
Dimetra IP Compact
(Voice only)**

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Dimetra IP System



Add more...

Dispatchers positions

- Feature rich graphical user friendly interface
- IP based dispatch console
- Up to 8 consoles



Add more...

MTS Base Stations

- Compact design
- High capacity, high redundancy
- Best in class sensitivity
- UP to 20 sites / 60BRs



Add more...

Network Manager Terminals

- Manage network and subscribers
- Monitor performance of the network



Add more...

Subscribers

- Add more subscribers licences
- Feature packed & field proven
- Portables, Mobiles & PDA
- Up to 10,000 users



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Dimetra IP Compact Switch Cabinet



Dimensions HxWxD mm:

1330*600*980

**Power Consumption (kW):
max 2.5**

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MCC7500 Dispatcher Terminal

(Voice over IP Dispatcher System)



HP XW4300 Workstation with 19" TFT display



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MOTOROLA DIMETRA IP MICRO

Scalable TETRA Infrastructure for Commercial and Enterprise Applications

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Motorola, Dimension, Designation, File Name, Part Number

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Dimetra IP - Dimetra IP Compact and Dimetra Micro



Scalable from Small to Nationwide

Up to >5000 sites

Mission-critical operations/features

Voice, QSIG Telephony, SDS, SSPD, MSPD,
Authentication, AIE, E2EE, Redundancy

Mission-critical customers



**Nationwide
Dimetra IP**



**Dimetra IP
Compact**

From Single-site up to 5 sites Dimetra

Business critical operations/features

Voice, VoIP Telephony, SDS, E2EE (radio only)

Target Enterprise customers



Dimetra Micro

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Product Overview



From Single Site to 5 sites Dimetra IP solution

Support up to 1500 radios, 250 TG

Core Dimetra IP features:

Group call, individual call, emergency call, ambience listening, site trunking

SDS Service

Status, Free text (1000 ASCII characters), Group SDS, SDS Store and Forward

Telephony service

Wireline console

Support for conventional channel interface

Reuse MTS base station

Ethernet site link

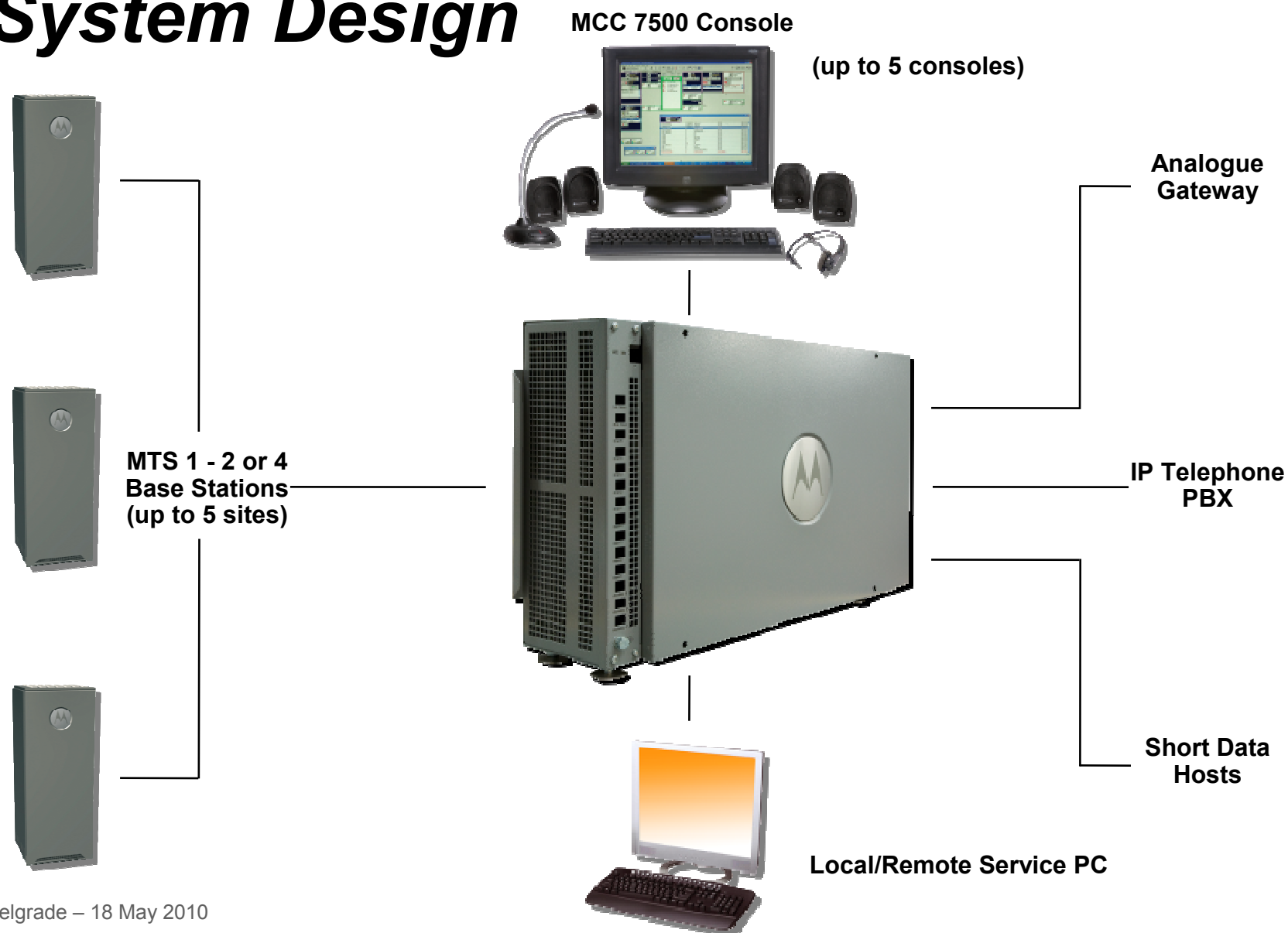
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System Design



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Key Differentiators



Easy to ship (one compact box)

Easy to deploy (plug & play)

Easy to configure (Web based configuration of key objects)

Easy to operate (improved backup/restore, easy to use manuals)

Easy to support (fully remote supportable)

Easy to upgrade (remote SW download)

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HW Of Dimetra IP Micro



One Compact box

SUN SERVER – consolidation of Zone Controller, Air Traffic Router, User Configuration Servers, Zone Database Server, Short Data Router and the IP Telephone Gateway servers

S2500 Router – consolidates Core -, Gateway -, Border- and CCGW Router

HP2610 – Master LAN Switch

VPN Gateway – Remote access for service and maintenance



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Easy to Configure



**Initial configuration of system done at factory (with configurations for transport network and RF site)
- this will suffice for most cases, plug and play !**

At customer site, default configuration can be altered if needed using Web NM interface

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Easy to Operate



Complete backup and restore of system configuration and data on a PC connected to system via a browser

Simple and easy to use manuals

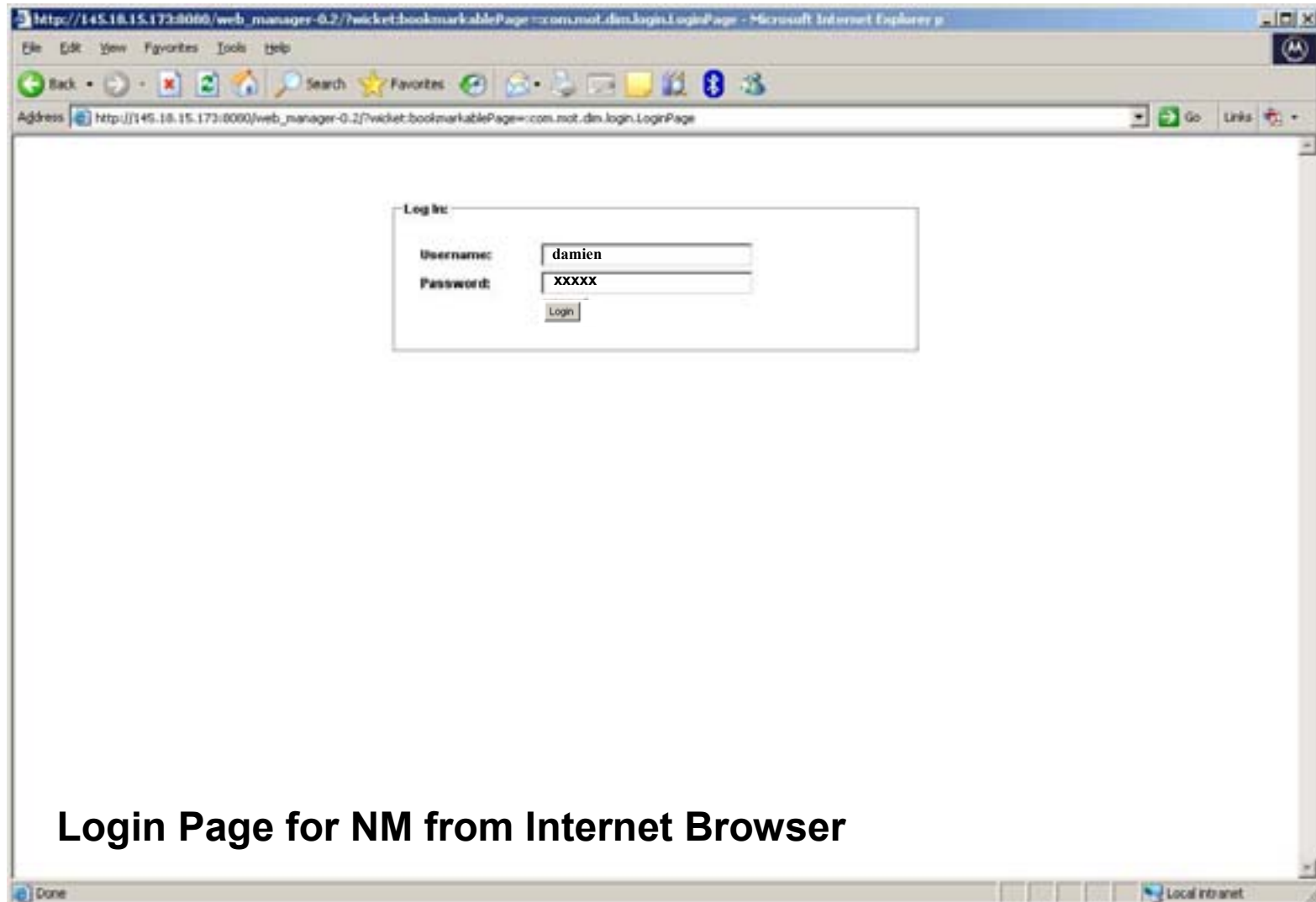
Easy to upgrade

- Upload new SW to switch via Web GUI on NM**
- Remote SW download to MTS base station avoids need for site visit**

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User Friendly Web Interface

A screenshot of a Microsoft Internet Explorer browser window. The address bar shows the URL: http://145.18.15.173:8080/web_manager-0.2/?wicket:bookmarkablePage=com.mot.dm.login.LoginPage. The browser's menu bar includes File, Edit, View, Favorites, Tools, and Help. The toolbar contains buttons for Back, Forward, Stop, Home, Search, Favorites, and a Go button. The main content area displays a login form titled "Log in:". The form has two input fields: "Username:" with the text "damien" and "Password:" with the text "XXXXX". Below the password field is a "Login" button. The status bar at the bottom shows "Done" and "Local intranet".

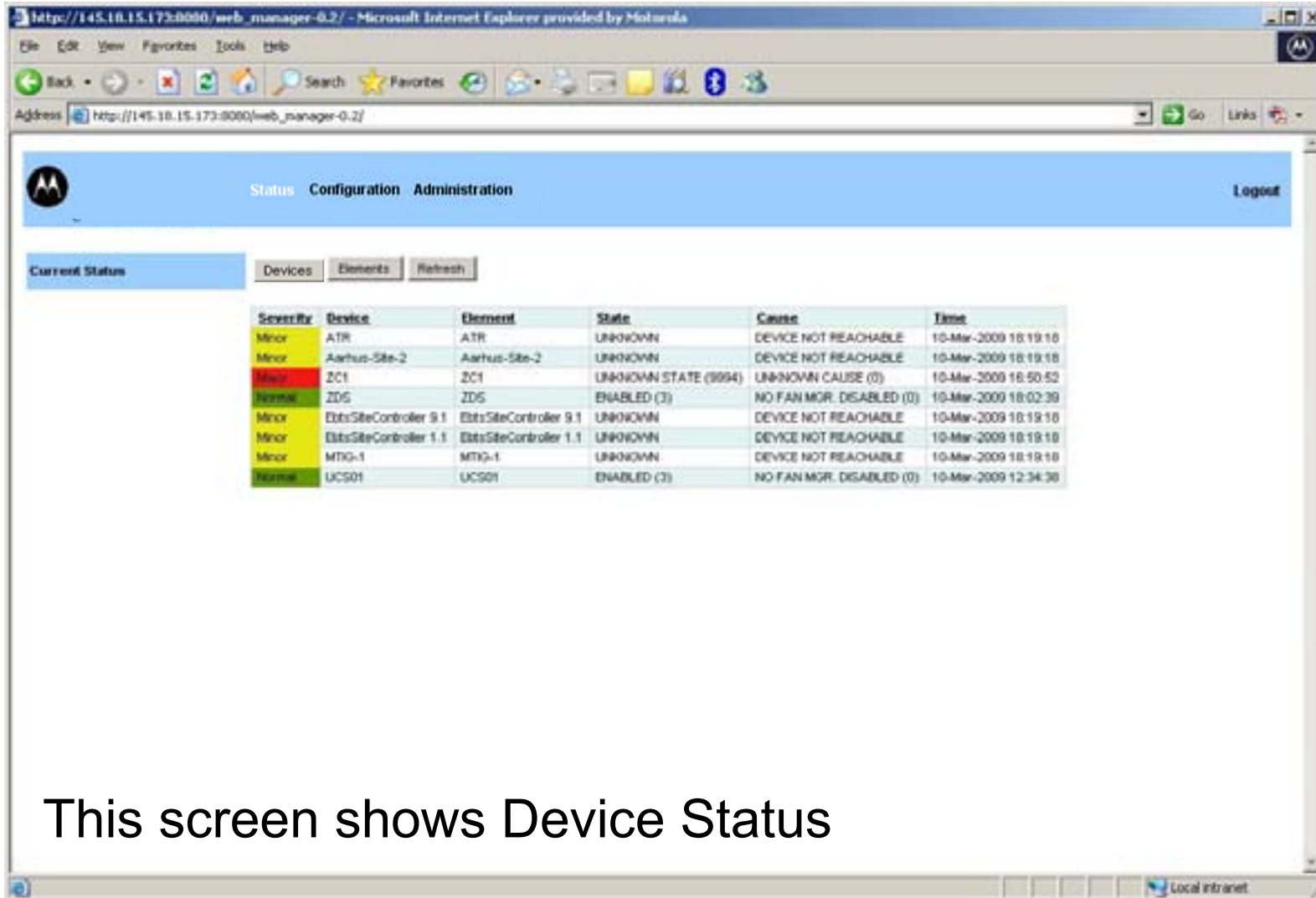
Login Page for NM from Internet Browser

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User Friendly Web Interface



The screenshot shows a web browser window displaying the Motorola web manager interface. The address bar shows the URL http://145.18.15.173:8080/web_manager-0.2/. The interface has a blue header with the Motorola logo, navigation tabs for Status, Configuration, and Administration, and a Logout button. Below the header, there's a section titled 'Current Status' with tabs for Devices, Elements, and Refresh. The main content area displays a table of device status information.

Severity	Device	Element	State	Cause	Time
Minor	ATR	ATR	UNKNOWN	DEVICE NOT REACHABLE	10-Mar-2009 18:19:18
Minor	Aarhus-Site-2	Aarhus-Site-2	UNKNOWN	DEVICE NOT REACHABLE	10-Mar-2009 18:19:18
Major	ZC1	ZC1	UNKNOWN STATE (9994)	UNKNOWN CAUSE (0)	10-Mar-2009 18:50:52
Normal	ZDS	ZDS	ENABLED (3)	NO FAN MGR. DISABLED (0)	10-Mar-2009 18:02:39
Minor	EditsSiteController 9.1	EditsSiteController 9.1	UNKNOWN	DEVICE NOT REACHABLE	10-Mar-2009 18:19:18
Minor	EditsSiteController 1.1	EditsSiteController 1.1	UNKNOWN	DEVICE NOT REACHABLE	10-Mar-2009 18:19:18
Minor	MTG-1	MTG-1	UNKNOWN	DEVICE NOT REACHABLE	10-Mar-2009 18:19:18
Normal	UCS01	UCS01	ENABLED (3)	NO FAN MGR. DISABLED (0)	10-Mar-2009 12:34:38

This screen shows Device Status

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This screen shows Detailed Status

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User Friendly Web Interface



The screenshot shows a web browser window displaying the Motorola web interface. The address bar shows the URL: http://145.10.15.173:8080/web_manager-0.2/?wicket-bookmarkablePage=com.mot.dan.config.subscribers.RadioRadioUserPage. The browser is Microsoft Internet Explorer. The interface has a blue header with the Motorola logo and navigation links: Status, Configuration, Administration, and Logout. Below the header, there is a sidebar with 'Radio Users' and 'Talkgroup' links. The main content area shows a table of radio users with columns: Radio User Alias, Radio Serial Number, Radio ID, Short Data Enabled, Full Duplex Enabled, Radio User Capabilities Profile Alias, User Enabled, Primary Talk-Group Assignment, Ambience Listening Monitoring Enabled, and Ambience Listening Initiation Enable. The table contains one row with the alias 'ru55'. Below the table, there is a pagination link 'Pages: << < > >>'. At the bottom right, there is a 'WICKET AJAX DEBUG' button.

Radio User Alias	Radio Serial Number	Radio ID	Short Data Enabled	Full Duplex Enabled	Radio User Capabilities Profile Alias	User Enabled	Primary Talk-Group Assignment	Ambience Listening Monitoring Enabled	Ambience Listening Initiation Enable
ru55	55	55	<input type="checkbox"/>	<input type="checkbox"/>	TEMPLATE	<input checked="" type="checkbox"/>	N/A	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Radio User Overview

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User Friendly Web Interface

A screenshot of a web browser window showing the Motorola web interface. The browser is Microsoft Internet Explorer provided by Motorola, with the address bar showing 'http://145.18.15.173:8080/web_manager-0.2/wicket:interface=5:::'. The interface has a blue header with the Motorola logo and navigation tabs: 'Status', 'Configuration', and 'Administration'. A 'Logout' link is in the top right. On the left, there is a sidebar with 'Radio User' and 'Talkgroup' options. The 'Radio User' option is selected. The main content area shows a form for adding a new radio user with the following fields: 'Radio User Alias' (text input), 'Radio Serial Number' (text input), 'Radio ID' (text input), 'Short Data Enabled' (checkbox), 'Full Duplex Enabled' (checkbox), 'Radio User Capabilities Profile Alias' (dropdown menu with 'TEMPLATE' selected), 'User Enabled' (checkbox, checked), 'Primary Talkgroup Assignment' (dropdown menu with 'Choose One' selected), 'Ambience Listening Monitoring Enabled' (checkbox), and 'Ambience Listening Initiation Enable' (checkbox, checked). At the bottom of the form are 'Ok', 'Apply', and 'Cancel' buttons. A 'WICKET AJAX DEBUG' button is in the bottom right corner. The status bar at the bottom shows 'Local intranet'.

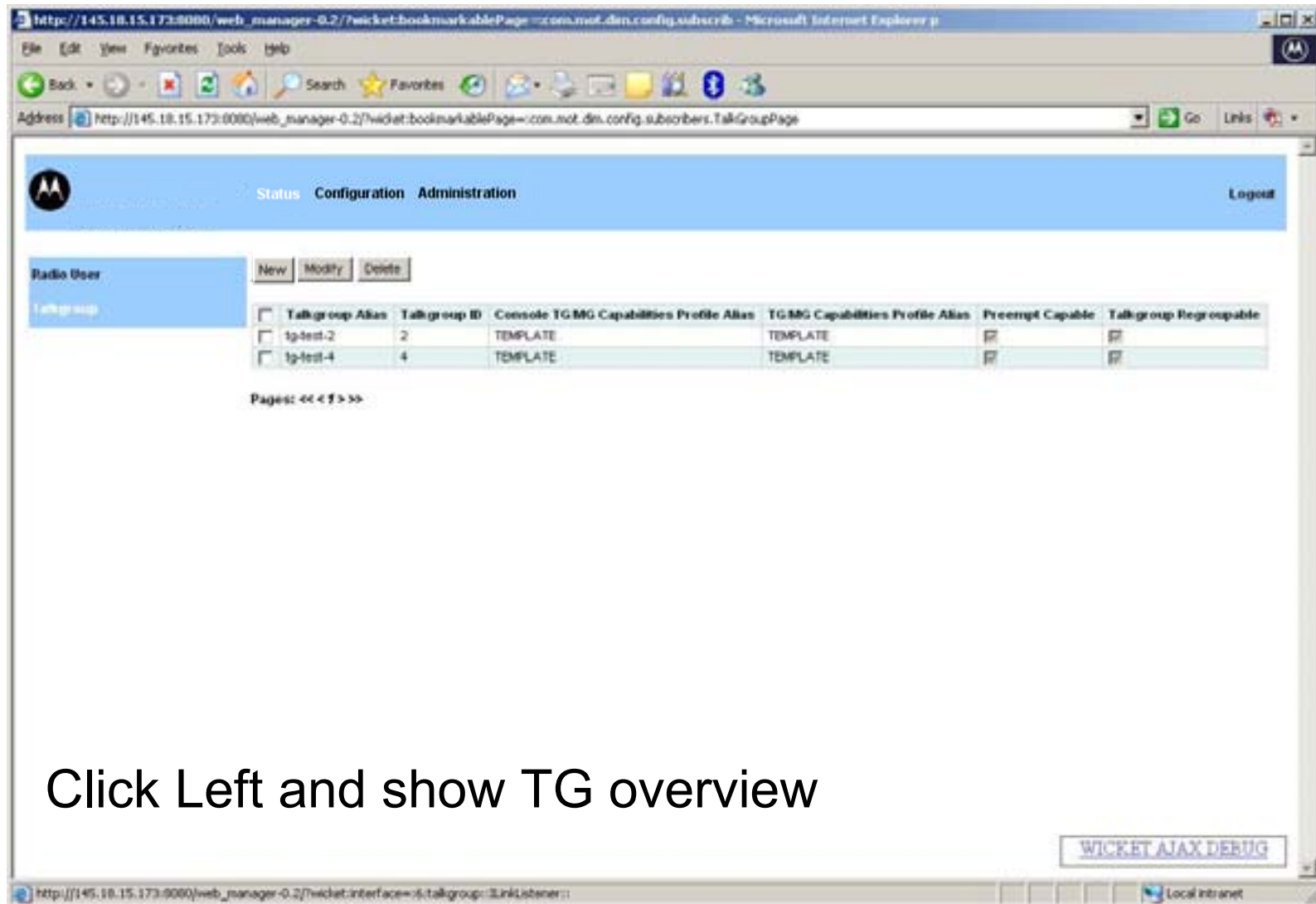
Add new Radio user

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User Friendly Web Interface




http://145.18.15.173:8080/web_manager-0.2/wicket:bookmarkablePage=com.mot.dem.config.subscrib - Microsoft Internet Explorer p

File Edit View Favorites Tools Help

Back Forward Stop Search Favorites

Address http://145.18.15.173:8080/web_manager-0.2/wicket:bookmarkablePage=com.mot.dem.config.subscribers.TalkGroupPage Go Links

 Status Configuration Administration Logout

Radio User

New Modify Delete

<input type="checkbox"/> Talkgroup Alias	Talkgroup ID	Console TG MG Capabilities Profile Alias	TG MG Capabilities Profile Alias	Preempt Capable	Talkgroup Regroupable
<input type="checkbox"/> tg-test-2	2	TEMPLATE	TEMPLATE	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> tg-test-4	4	TEMPLATE	TEMPLATE	<input type="checkbox"/>	<input type="checkbox"/>

Pages: << < 1 > >>

WICKET AJAX DEBUG

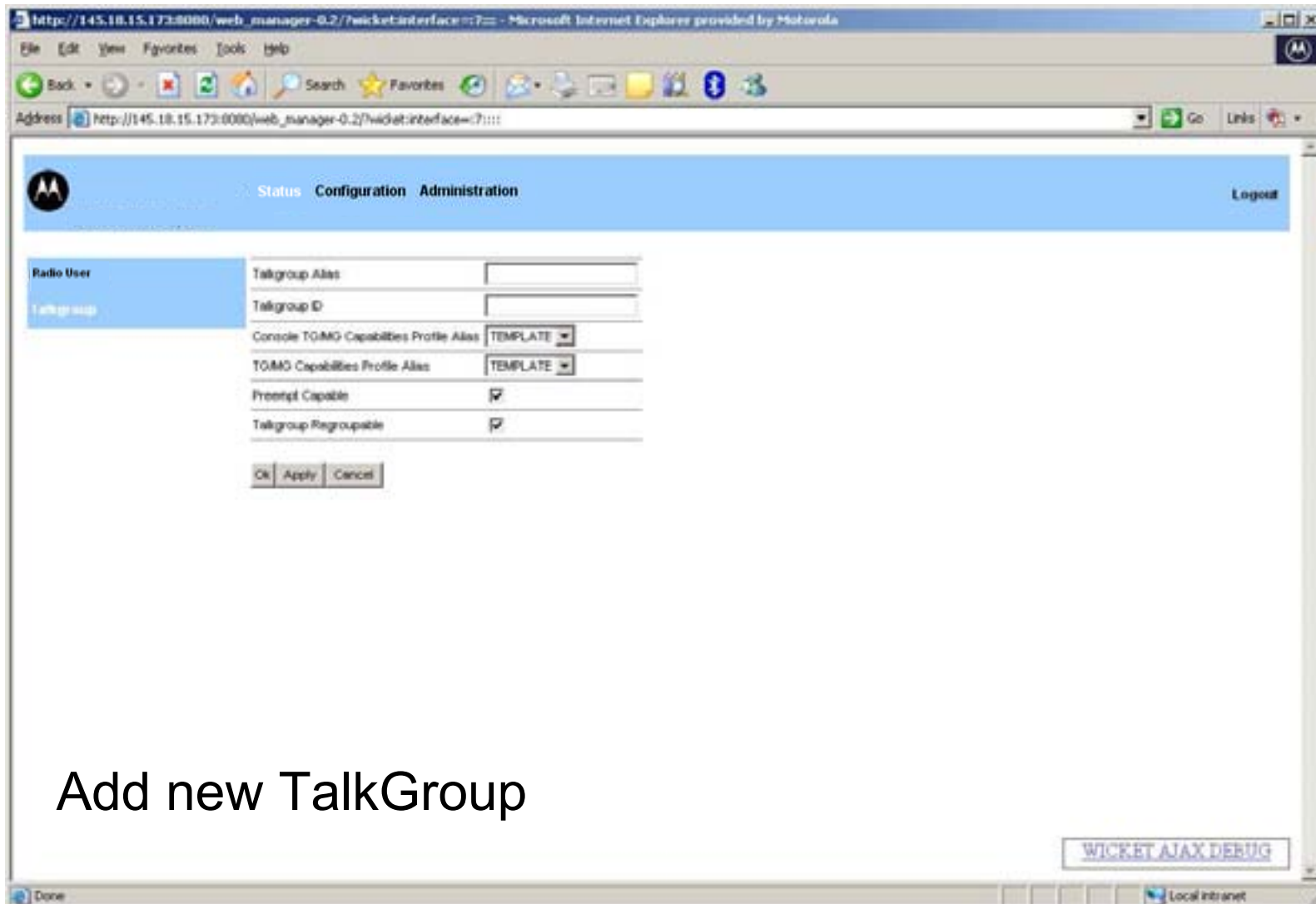
http://145.18.15.173:8080/web_manager-0.2/wicket:interface=5:talkgroup:3:linkListener:: Local intranet

Click Left and show TG overview

Belgrade – 18 May 2010

Motorola Document Classification, File Name, Rev Number
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User Friendly Web Interface



The screenshot shows a web browser window with the address `http://145.18.15.173:8080/web_manager-0.2/?wicket:interface=:7:::`. The page has a blue header with the Motorola logo, navigation tabs for "Status", "Configuration", and "Administration", and a "Logout" link. On the left, a sidebar contains "Radio User" and "Talkgroup" (the latter is selected). The main content area is titled "Add new TalkGroup" and contains a form with the following fields:

Talkgroup Alias	<input type="text"/>
Talkgroup ID	<input type="text"/>
Console TOIMG Capabilities Profile Alias	TEMPLATE
TOIMG Capabilities Profile Alias	TEMPLATE
Prompt Capable	<input checked="" type="checkbox"/>
Talkgroup Regroupable	<input checked="" type="checkbox"/>

At the bottom of the form are "Ok", "Apply", and "Cancel" buttons. A "WICKET AJAX DEBUG" button is located in the bottom right corner of the page. The browser's status bar shows "Done" and "Local intranet".

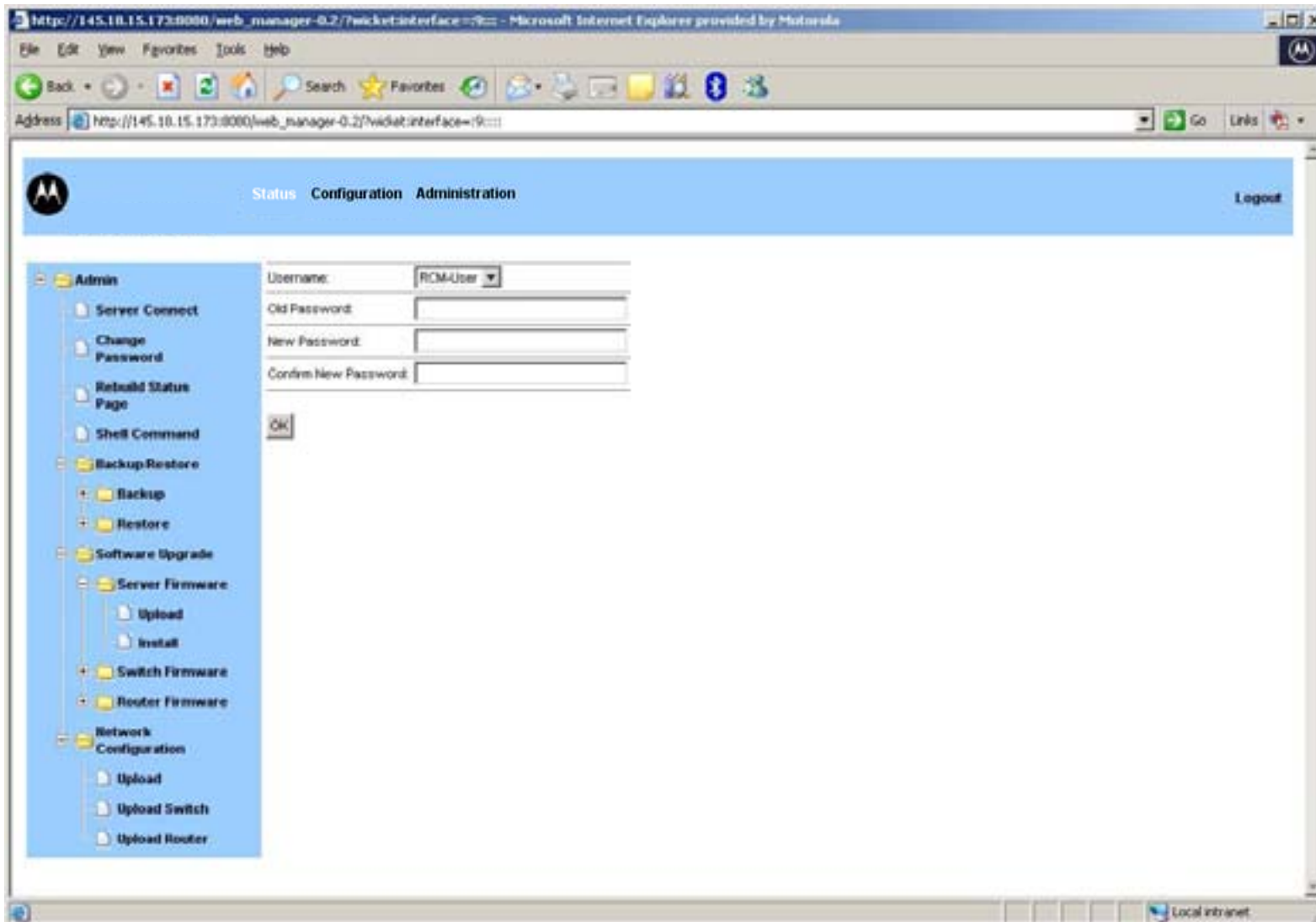
Add new TalkGroup

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User Friendly Web Interface

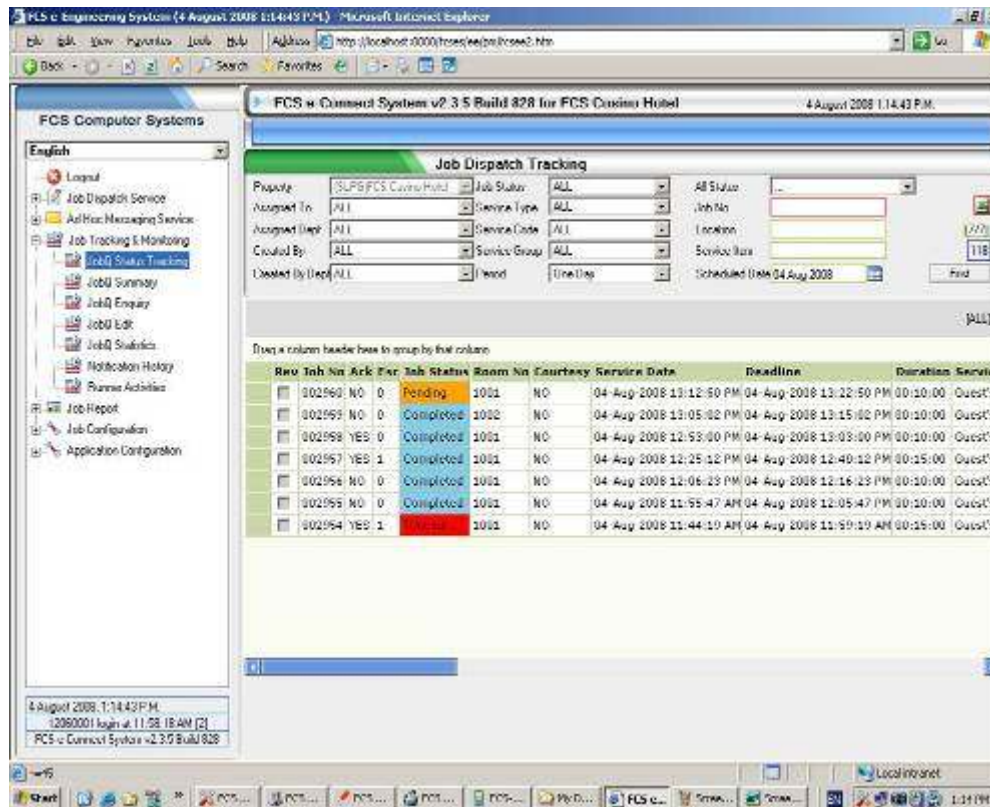


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Job Dispatch Application



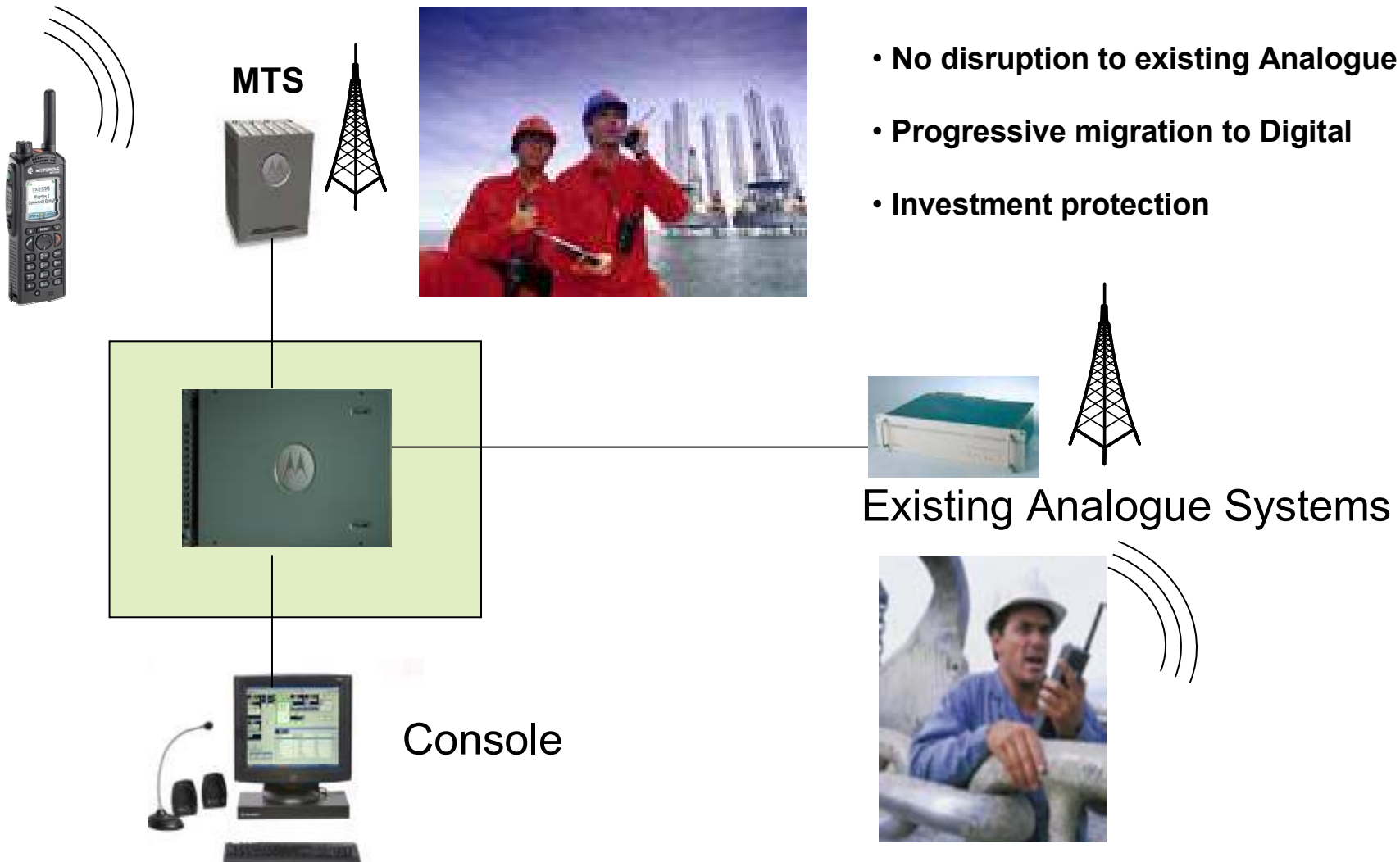
Job Dispatch application on Dimetra systems

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Cost Effective Solution to support migration to Digital



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Dimetra Micro Summary



Leverage Dimetra's mission-critical architecture to business critical customers

Expand Target market to commercial markets, transportation market, gas and utilities, and hospitality using analogue systems with single site

Possibility to be sold as a package bundled with subscribers

Key advantages:

- Low cost of ownership**

- Robust and Reliable**

- Cost effective Migration from existing analogue systems**

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Dimetra IP Micro – Scaling the benefits of Dimetra



Value and High Performance

Premium capabilities but not a premium price

Ease of installation and Operation

Web-based GUI and installation and operation

Migration

Interfaces with existing systems to ease the migration process

IP Interfaces

Saving cost and increasing flexibility

Optional Services

Telephony service, Voice over IP telephone calls. SDS and GPS options.

Backed by Motorola Services

Comprehensive pre and post sales support

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Scalable TETRA Solutions by Motorola



Technology that's Second Nature™
So you can focus on your mission, not the technology.