



Temporary Price Change Notification

To: EMEA Approved Channel Partners
From: PCR Business Management Team
Date: 30th January, 2012

1.- Temporary Price Change Overview

This is to announce a temporary price change for MOTOTRBO portables*

Temporary Price Change Period:	Start Date: 30/Jan/2012 End Date: 29/June/2012
*Products affected	<ul style="list-style-type: none"> • DP3400 • DP3401 • DP3600 • DP3601
Motorola Solutions Contact Details	<p>Account Manager</p> <ul style="list-style-type: none"> • YOUR partner account manager <p>Customer Care</p> <ul style="list-style-type: none"> • YOUR local customer care representative

2.- List Pricing

Table 1 below lists the affected MOTOTRBO portables and associated options, showing the current list prices and the temporarily reduced list prices.

Item Number	Description	USD	
		Current Price	Temporary Price Reduction from 30th January 2012 to 29th June 2012
MDH55JDC9JA1AN	DP 3400 VHF PLN PN302C	700	637
MDH55JDC9JA2AN	DP 3400 VHF 12.5/20/25 PLN	700	637
MDH55JDC9LA1AN	DP 3401 VHF PLN GPS PN302CE	790	719
MDH55JDC9LA2AN	DP 3401 VHF 12.5/20/25 PLN GPS	790	719
MDH55JDH9JA1AN	DP 3600 VHF FKP & DSP PN302H	890	810
MDH55JDH9JA2AN	DP 3600 VHF 12.5/20/25 KPD DSP	890	810
MDH55JDH9LA1AN	DP 3601 VHF FKP & DSP GPS PN302HE	980	892
MDH55JDH9LA2AN	DP 3601 VHF 12.5/20/25 KPD DSP GPS	980	892
MDH55QDC9JA1AN	DP 3400 UHF1 PLN PN532C	700	637
MDH55QDC9LA1AN	DP 3401 UHF1 PLN GPS PN532CE	790	719
MDH55QDH9JA1AN	DP 3600 UHF1 KPD DIS PN502H	890	810
MDH55QDH9LA1AN	DP 3601 UHF1 KPD DIS GPS PN502HE	980	892
MDH55TDC9JA1AN	DP 3400 UHF2 PLN PN602C	700	637
MDH55TDC9LA1AN	DP 3401 UHF2 PLN GPS PN602CE	790	719
MDH55TDH9JA1AN	DP 3600 UHF2 KPD DIS PN602H	890	810
MDH55TDH9LA1AN	DP 3601 UHF2 KPD DIS GPS PN602HE	980	892
QA00702AA	ADD: VHF HELICAL (136-147MHZ) 16 CM	0	0
QA00704AA	ADD: VHF HELICAL (160-174MHZ) 16 CM	0	0
CLSANT0037AA	CLASS ANT OPTION DMR UHF 403-470MHZ	0	0
CLSANT0037AC	CLASS ANT GPS DMR UHF 403-470MHZ	0	0
CLSANT0037AK	CLASS ANT DMR VHF 136-174MHZ	0	0
CLSANT0037AN	CLS ANT DMR GPS UHF2 450-512MHZ	0	0
CLSANT0037AP	CLS ANT DMR NON-GPS UHF2 450-512MHZ	0	0
CLSANT0037AU	CLS ANT VHF GPS 136-174MHZ	0	0
CLSBAT0037AA	CLASS OPTION BATTERY DMR	0	0
CLSBAT0037AF	CLASS OPTION BATTERY DMR	0	0
CLSCHG0037AA	CLASS OPTION CHARGER DMR	0	0
CLSQRG0037AA	CLASS DP 3400/3401 QUICK REF GUIDE	0	0
CLSQRG0037AB	CLASS DP 3600/3401 QUICK REF GUIDE	0	0
CLSRAD0037AJ	CLS RAD DP 3601 UHF1 KPD	0	0
CLSRAD0037AK	CLS RAD DP 3600 UHF1 KPD	0	0
CLSRAD0037AL	CLS RAD DP 3401 UHF1 PLN	0	0
CLSRAD0037AM	CLS RAD DP 3400 UHF1 PLN	0	0
CLSRAD0037AN	CLS RAD DP 3601 VHF KPD	0	0
CLSRAD0037AP	CLS RAD DP 3600 VHF KPD	0	0
CLSRAD0037AR	CLS RAD DP 3401 VHF PLN	0	0
CLSRAD0037AT	CLS RAD DP 3400 VHF PLN	0	0
CLSRAD0037AU	CLS RAD DP 3400 UHF2 PLN	0	0
CLSRAD0037AV	CLS RAD DP 3401 UHF2 PLN	0	0
CLSRAD0037AY	CLS RAD DP 3600 UHF2 KPD	0	0

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Motorola Solutions Document Classification MGBI: External Channel Partners

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Item Number	Description	USD	
		Current Price	Temporary Price Reduction from 30th January 2012 to 29th June 2012
CLSRAD0037BA	CLS RAD DP 3601 UHF2 KPD	0	0
CLSTRA0037AA	CLS TRADE IN (DP3600/DP3601)	0	0
CLSTRA0037AB	CLS TRADE IN (DP3400/DP3401)	0	0
QA00325AB	ADD: DP BAT STD IP57 NIMH 1430T	0	0
QA00326AB	ADD: DP BAT IMP IP57 LIION 1550T	55	50
QA00327AB	ADD: DP BAT IMP IP57 LIION 1500T FM	75	68
QA00328AA	ADD: UHF GPS F.MONOPOLE 403-433 DMR	2	1.8
QA00328AB	ADD: UHF GPS F.MONOPOLE 403-433 DMR	0	0
QA00329AA	ADD: UHF GPS F.MONOPOLE 430-470 DMR	2	1.8
QA00329AB	ADD: UHF GPS F.MONOPOLE 430-470 DMR	0	0
QA00330AA	ADD: UHF GPS STUB ANT 403-433 DMR	2	1.8
QA00330AB	ADD: UHF GPS STUB ANT 403-433 DMR	0	0
QA00331AA	ADD: UHF GPS STUB ANT 430-470 DMR	2	1.8
QA00331AB	ADD: UHF GPS STUB ANT 430-470 DMR	0	0
QA00332AA	ADD: UHF WHIP ANT 403-470 DMR	0	0
QA00335AB	ADD: IMPRES SUC SMPS-CE UK 230V	0	0
QA00336AB	ADD: IMPRES SUC SMPS-CE EU 220/240V	0	0
QA00352AA	DEL: CHARGER DMR	-90	-98
QA00497AA	ADD: DP 3400/3401 QUICK REF GUIDE	0	0
QA00498AA	ADD: DP 3600/3601 QUICK REF GUIDE	0	0
QA00499AA	DEL: QUICK REFERENCE GUIDE	0	0
QA00703AA	ADD: VHF HELICAL (147-160MHZ) 16 CM	0	0
QA00752AA	ADD: WBAND DBLE HELICAL 136-174MHZ	0	0
QA00791AB	ADD: DP BAT IMP IP57 LIION 2200T	80	73
QA00979AA	ADD: UHF2 WHIP ANT (450-527MHz)	0	0
QA00983AA	ADD: UHF2+GPS STUBBY ANT (450-527MHZ)	2	1.8
QA01278AA	ADD:VHF STUBBY (136-174MHZ) NON-GPS	0	0
QA01279AA	ADD:VHF STUBBY (147-160MHZ) NON-GPS	0	0
QA01280AA	ADD:VHF STUBBY (160-174MHZ) NON-GPS	0	0
QA02696AA	ADD: DP 3601 STANDARD PORTABLE	0	0
QA02698AA	ADD: DP 3600 STANDARD PORTABLE	0	0
QA02700AA	ADD: DP 3401 STANDARD PORTABLE	0	0
QA02702AA	ADD: DP 3400 STANDARD PORTABLE	0	0
QA02704AA	ADD: DP 3601 STANDARD PORTABLE	0	0
QA02706AA	ADD: DP 3600 STANDARD PORTABLE	0	0
QA02709AA	ADD: DP 3401 STANDARD PORTABLE	0	0
QA02711AA	ADD: DP 3400 STANDARD PORTABLE	0	0
QA02713AA	ADD: DP 3400 STANDARD PORTABLE	0	0
QA02715AA	ADD: DP 3401 STANDARD PORTABLE	0	0
QA02717AA	ADD: DP 3600 STANDARD PORTABLE	0	0
QA02719AA	ADD: DP 3601 STANDARD PORTABLE	0	0

Table 1 – Temporary Price Change Reduction

PLEASE NOTE:

- ALL list prices will return to the current values on Saturday 30th June 2012 at 00:01am GMT.
- Terms and conditions of the TWRAA contract still apply as normal.

3.- How to order

Follow your standard current procedure to order MOTOTRBO portables via MOL.